

Partner with PaperCut

PaperCut is a world leading print management solution that adds value to your customers and revenue to your business. The software is easy to install and maintain – with solutions for all multi-function device manufacturers.

Give your customers complete control over their Print, Copy, Scan and Fax environment.

PaperCut MF is an effective Managed Print Services application which enables you to add value to your hardware sale, increases your profitability, and helps cement strong and long lasting customer relationships.

With PaperCut you can:

- ▶ Provide value add solutions for your customer
- ▶ Create new opportunities to sell Professional Services
- ▶ Quickly prove a compelling Return-On-Investment
- ▶ Grow your hardware sales

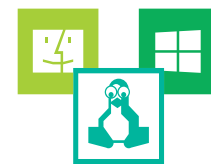
Why you should partner with PaperCut?

- ▶ Our focus is on innovation, we leave the selling to you
- ▶ Proven reliability – since 1999 with over 50,000 customers
- ▶ Reputation and our recognized brand gets PaperCut in the door
- ▶ Continual development – adapting fast to customer and partner needs
- ▶ Confidence that it just works in any branded environment
- ▶ Self supporting, increasing your operating profitability
- ▶ Simple licensing model – all core features included
- ▶ Easy to trial, demo and sell
- ▶ Train your teams with online sales and technical accreditation

PaperCut just works,
For your customer, and for your business.



All Brands



Cross Platform



Simple Install



Easy to Support

PaperCut[®]
Reseller

sales@papercut.com

www.papercut.com

Regional support

Every reseller is supported by a PaperCut Authorized Solution Center (ASC). Our partners span the globe and represent PaperCut in each country and region. ASCs are hardware neutral solutions providers, committed to bringing highly effective print management solutions to industry resellers and customers. They work with you to configure a solution and provide professional support and training.

PaperCut[™]MF



Control Costs

with simple account, bill or charge for every copy, print, scan and fax.



Manage Copiers

printers and users from a streamlined web interface



Report usage

and costs per page, by user, device and function



Access Devices

via login, account code or ID/access card



Enforce

responsible use using rules, limits and auto-notifications

Contact us

Go to www.papercut.com/resellers to find an Authorized Solution Center in your region or email us on sales@papercut.com

"I installed the free PaperCut NG trial software at a prospect's site for 2 weeks. The quick report I did showed them that a contractor was printing 1400 pages for their own business every Thursday! By quickly uncovering this and other wasteful print jobs, I beat out three other dealers and added 43 more MFDs to the opportunity. PaperCut has not only added to my software portfolio, but increased my hardware business too."

- PaperCut Reseller,
UK